

TELES



FINANCIAL

MORTGAGE RATES

07/26/10

PROGRAMS	1.00% PT	0.00% PT
Conforming 30 Year Fixed	4.250%	4.500%
Jumbo-Conforming 30 Year Fixed	4.500%	4.750%
Jumbo 30 Year Fixed	5.375%	5.750%
5/1 ARM - Jumbo Interest Only	4.125%	4.625%
7/1 ARM - Jumbo Interest Only	4.750%	5.250%
10/1 ARM - Jumbo Interest Only	5.125%	5.625%

Mortgage rates subject to change without notice. APR not included, for real estate professionals only.

LOAN GUIDELINES

Full Doc.

- 90% < \$417,000
- 85% to \$729,750 SFR Only
- 80% to \$1,500,000
- 70% to \$3,500,000
- 60% to \$6,000,000

*FHA Guidelines 96.5% \$729,000 (1-2 units)

*LTV Guidelines subject to change

Private Banking

Call for Private Banking!

Stated Income

Call for Stated Loan Programs!

CURRENT INDEXES

INDEX	CURRENT	PREV. MONTH
11th Dist. COFI	1.791%	1.825%
1 Year Libor	1.160%	1.200%
MTA Index	0.386%	0.402%
Prime Rate	3.250%	3.250%

OFFER/COUNTER OFFER

Jumbo Fixed rate not to exceed 7.000%

Jumbo ARM rate not to exceed 6.500%

Bill Grasska
310.890.8283

Paul Baldecchi
310.422.2654

David Gentry
310.200.7161

Jesse Wolf
310.980.3327

Tony Baia
949.300.7659

Pete Bender
949.939.4772